### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2010 Second Round September 22, 2010

Project Number CA-2010-243

**Project Name** Mary Helen Rogers Senior Community

Site Address: 701 Golden Gate Ave

San Francisco, CA 94102 County: San Francisco

Census Tract: 160.000

 Tax Credit Amounts
 Federal/Annual
 State/Total

 Requested:
 \$2,500,000
 \$3,349,110

 Recommended:
 \$2,500,000
 \$3,349,110

**Applicant Information** 

Applicant: MHRSC, L.P.
Contact: Whitney Jones
Address: 1525 Grant Ave

San Francisco, CA 94133

Phone: 415-929-0757 Fax: 415-929-1499

Email: wjones@chinatowncdc.org

General partner(s) or principal owner(s): 701 Golden Gate LLC

Em Johnson Interest, Inc.

General Partner Type: Joint Venture
Developer: MHRSC, L.P.

Investor/Consultant: California Housing Partnership Corporation

Management Agent: Chinatown Community Development Center

**Project Information** 

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 100

No. & % of Tax Credit Units: 99 100% Federal Set-Aside Elected: 40%/60% Federal Subsidy: None

Affordability Breakdown by % (Lowest Income Points):

30% AMI: 20 % 40% AMI: 25 % 50% AMI: 40 %

**Information** 

Set-Aside: N/A Housing Type: Seniors

Geographic Area: San Francisco County

TCAC Project Analyst: Gina Ferguson

# **Unit Mix**

28 SRO/Studio Units
72 1-Bedroom Units
100 Total Units

| Uni | t Type & Number_ | 2010 Rents Targeted<br>% of Area Median<br>Income | 2010 Rents Actual<br>% of Area Median<br>Income | Proposed<br>Rent<br>(including<br>utilities) |
|-----|------------------|---|---|--|
| 6   | SRO/Studio       | 30%   | 19%   | \$350  |
| 14  | 1 Bedroom        | 30%   | 17%   | \$350  |
| 8   | SRO/Studio       | 40%   | 37%   | \$696  |
| 21  | 1 Bedroom        | 40%   | 39%   | \$795  |
| 14  | SRO/Studio       | 50%   | 46%   | \$870  |
| 36  | 1 Bedroom        | 50%   | 49%   | \$994  |
| 1   | 1 Bedroom        | Manager's Unit                                    | Manager's Unit                                  | \$0  |

# **Project Financing**

Estimated Residential Project Cost: \$41,660,047 Construction Cost Per Square Foot: \$399 Estimated Commercial Project Cost: \$566,441 Per Unit Cost: \$422,265

| Construction Fi            | nancing      | Permanent Financing        |              |  |  |
|----------------------------|--------------|----------------------------|--------------|--|--|
| Source                     | Amount       | Source                     | Amount       |  |  |
| Union Bank                 | \$18,000,000 | SFRA Loan                  | \$15,001,983 |  |  |
| SFRA Loan                  | \$15,001,983 | SFRA Land Lease Value      | \$4,550,000  |  |  |
| SFRA Land Lease Value      | \$4,550,000  | SFRA Loan Accrued Interest | \$260,038    |  |  |
| SFRA Loan Accrued Interest | \$260,038    | AHP                        | \$495,000    |  |  |
| Deferred Costs             | \$1,013,830  | Tax Credit Equity          | \$21,919,467 |  |  |
| Tax Credit Equity          | \$3,400,637  | TOTAL                      | \$42,226,488 |  |  |

SFRA=San Francisco Redevelopment Agency

### **Determination of Credit Amount(s)**

| \$34,179,640   |
|----------------|
| No             |
| 100.00%        |
| \$34,179,640   |
| 9.00%          |
| \$2,500,000    |
| \$3,349,110    |
| \$1,472,500    |
| \$27,500       |
| \$1,400,000    |
| ip Corporation |
| \$0.80000      |
| \$0.57313      |
|                |

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

#### **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis: \$34,179,640 Actual Eligible Basis: \$35,508,684 Unadjusted Threshold Basis Limit: \$23,562,884 Total Adjusted Threshold Basis Limit: \$34,179,640

### **Adjustments to Basis Limit:**

Required to Pay Prevailing Wages

Parking Beneath Residential Units

3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

- Projects exceeding Title 24 by at least 15%
- Projects using CRI Green Label Plus Carpet or no carpet in all bedrooms
- Projects using vent kitchen range hoods to the exterior of the building in at least 80% of the units Environmental Mitigation

**Utilizing New Energy Technologies** 

Local Development Impact Fees

95% of Upper Floor Units are Elevator-Serviced

### **Tie-Breaker Information**

First: Seniors
Second: 64.037%

## **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

#### **Special Issues/Other Significant Information:**

The applicant has requested and been granted waivers for minimum construction standards related to water heaters and floor coverings under Regulation Sections 10325(f)(7)(F) and (G).

The project will receive an operating subsidy through the City of San Francisco's Local Operating Subsidy Program (LOSP).

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

### **Local Reviewing Agency:**

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$2,500,000

State Tax Credits/Total \$3,349,110

#### **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 150-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

# Additional Conditions: None

| Points System   | Max. Possible | Requested | Points  |
|---|---------------|-----------|---------|
| •   | Points        | Points    | Awarded |
| Cost Efficiency / Credit Reduction / Public Funds                           | 20            | 20        | 20      |
| Public Funds  | 20            | 20        | 20      |
| Owner / Management Characteristics  | 9             | 9         | 9       |
| General Partner Experience  | 6             | 6         | 6       |
| Management Experience   | 3             | 3         | 3       |
| Housing Needs   | 10            | 10        | 10      |
| Site Amenities  | 15            | 15        | 15      |
| Within ¼ mile of transit stop, service every 30 min, 25 units/acre density  | 7             | 7         | 7       |
| Within ¼ mile of public park or community center open to general public     | 3             | 3         | 3       |
| Within ½ mile of public library   | 2             | 2         | 2       |
| Within ½ mile of a weekly farmers' market operating at least 5 months/year  | 1             | 1         | 1       |
| Senior project within ½ mile of daily operated senior center/facility       | 2             | 2         | 2       |
| Within 1 mile of medical clinic or hospital                                 | 2             | 2         | 2       |
| Within ¼ mile of a pharmacy   | 2             | 2         | 2       |
| In-unit high speed internet service   | 2             | 2         | 2       |
| Service Amenities   | 10            | 10        | 10      |
| Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms                 | 5             | 5         | 5       |
| Health/wellness or skill-building classes, minimum instruction of 60 hrs/yr | 5             | 5         | 5       |
| Sustainable Building Methods  | 8             | 8         | 8       |
| New construction/adaptive reuse energy efficiency 10% above Title 24        | 4             | 4         | 4       |
| Flow restrictors for kitchen & bath faucets or water-saving fixtures        | 1             | 1         | 1       |
| Minimum 1 High Efficiency Toilet (1.3 gpf) or dual flush                    | 2             | 2         | 2       |
| Formaldehyde free cabinets, countertops and shelving                        | 1             | 1         | 1       |
| Construction Indoor Air Quality Management plan                             | 2             | 2         | 2       |
| Project design incorporates Universal Design                                | 1             | 1         | 1       |
| Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust      | 2             | 2         | 2       |
| Project has nonsmoking buildings or contiguous sections w/i a building      | 1             | 1         | 1       |
| Lowest Income   | 52            | 52        | 52      |
| Basic Targeting   | 50            | 50        | 50      |
| Deeper Targeting – at least 10% of units @ 30% AMI or less                  | 2             | 2         | 2       |
| Readiness to Proceed  | 15            | 15        | 15      |
| State Credit Substitution   | 2             | 2         | 2       |
| Total Points  | 141           | 141       | 141     |

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.